

# MEP SUCCESS STORIES



**CARLA KIMBERLIN**  
KAIZEN COORDINATOR  
OMCO

“Better, faster, cheaper, simpler — the better we get at these ‘Lean’ principles, the more unstoppable we will become. As a team, we are making OMCO the premier roll-form supplier in the world. With the training that OMCO employees received through the Purdue MEP partnership, and the practice that we put into it, it is achievable.”



MANUFACTURING  
EXTENSION PARTNERSHIP

## MANUFACTURING EXTENSION PARTNERSHIP OMCO INC., PIERCETON, IND.



### MEP TRAINING HELPS OMCO NAVIGATE GLOBAL LANDSCAPE

**“THIS WILL HELP KEEP US COMPETITIVE AND ON THE CUTTING-EDGE IN THIS GLOBAL MARKETPLACE AS A LONGSTANDING AND VIABLE BUSINESS, AND TO SUPPORT THE COMMUNITY OF PIERCETON.”**

**TODD URIG**  
DIRECTOR OF OPERATIONS  
OMCO

# OMCO, PURDUE PARTNERSHIP PAVES WAY FOR LINE TO RELOCATE TO INDIANA

OMCO, a northern Indiana manufacturer with roots dating back to 1955, has successfully navigated the competitive nature of its global marketplace to become a premier, privately held roll-forming company focused on innovation and expansion.

The company's 110 full-time and temporary employees, who span three shifts, manufacture an array of products — from smaller parts for vending machines and cash registers, to framing and other custom products for military applications and tractor-trailer makers.

Purdue MEP training was instrumental in OMCO's decision to relocate a manufacturing line from Pennsylvania to Pierceton, Indiana, home to its main operations. OMCO increased its in-plant mills from 12 to 16, expanding local production and preserving Indiana jobs.

Todd Urig, director of operations at OMCO, says employees have worked to minimize waste, are empowered to make decisions on the production line, and their buy-in to the Lean concepts and principles have allowed the manufacturer to remain nimble in responding to customer needs.

"This Purdue MEP partnership changed the thinking in improvement and created better understanding as far as waste that people normally don't see," Urig says.

"It helped us tremendously in the changeover as we examined our processing to combine two plants. As more of our customers become Lean, they want just-in-time delivery on products, and it's difficult to do that offshore. This will help keep us competitive and on the cutting-edge in this global marketplace as a longstanding and viable business, and to support the community of Pierceton," states Urig.



## ABOUT MEP

Purdue MEP provides high-value solutions that help Indiana businesses maximize their success by increasing profits, reducing costs, and implementing growth systems. Our organization serves more than 500 companies annually by implementing continuous improvement principles in the areas of productivity, growth, and technology. Purdue MEP has helped our clients collectively achieve over \$1.7 billion of economic impact in Indiana since 2005.

## CONTACT US:

PURDUE MEP: [WWW.MEP.PURDUE.EDU](http://WWW.MEP.PURDUE.EDU) / 800-877-5182

OMCOFORM.COM / 574-594-2100

